

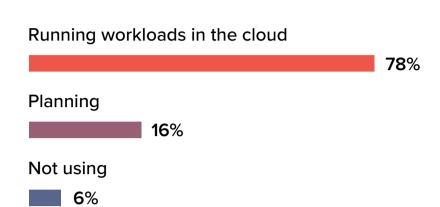
Key Insights from the Denodo Global Cloud Survey 2021

Denodo Global Cloud Survey 2021 results are out with the leading cloud trends. In 2021, enterprises are embracing a multi-cloud or hybrid cloud configurations that offers the best out of each platform.

Cloud Adoption and challenges

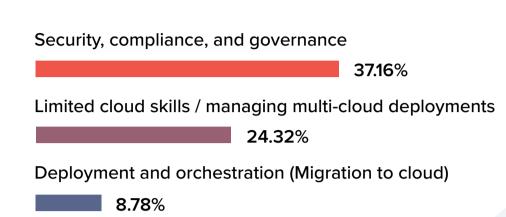
Cloud Adoption

Even though the number of organizations with some level of cloud adoption remained steady year-over-year, the percentage of organizations that are moving advanced workloads to the cloud has increased by 25 percent!



Cloud Challenges

Security / governance and cloud / multi-cloud skills still remain the top two challenges for more than 60% of participants.

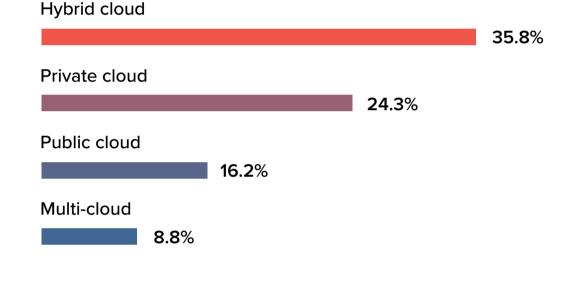


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Cloud Deployment and Providers

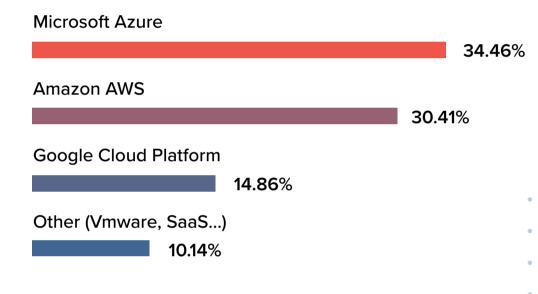
Cloud Deployment

More than one-third (36%) of participants are leveraging hybrid cloud, while private cloud is still the go-to deployment model for privacy-bound applications or those that **safeguard mission critical operations.**



Cloud Provider

AWS, Azure and GCP still hold the lion's share of the cloud market (80 percent combined), while others are slowly growing in market share.

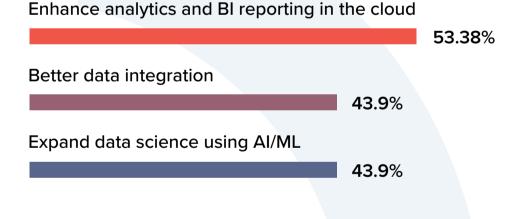


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Cloud Use Cases and Services

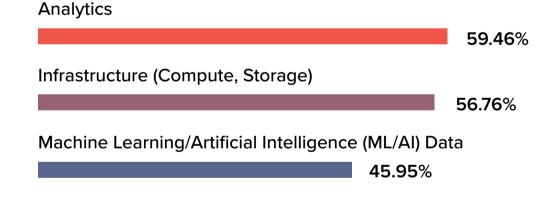
Top Cloud Initiatives/Use Cases

Enhance analytics and BI reporting in the cloud remains the key use case initiative (54%) and establishing better data integration techniques to facilitate AI/ML projects are complementary initiatives of parallel importance.



Infrastructure and Cloud Services

Analytics services (60%) represent the biggest share of investment from a cloud initiative perspective. **Data lakes, DWaaS, and DBaaS constitute fairly good adoption** and usage (close to 40%) when it comes to cloud services.



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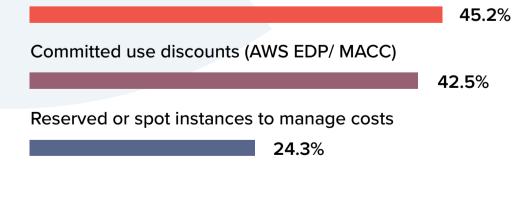
Cloud Marketplaces

Cloud vendor benefits

Enterprise agreements for faster procurement

45% of participants see a strong value in

leveraging enterprise agreements via marketplaces to **close deals faster**, and a similar percentage value discount programs, which help exploit budgets from a procurement perspective.



Why Cloud Marketplaces?

pricing as an attractive way to manage their budgets and a way to **start small and grow** at their own pace.

Pay-as-you-go pricing (lower costs/budget support)

Over 35% of participants consider pay-as-you-go

Self-service capabilities, minimizing IT dependency
25.6%

Simplified procurement, billing, and contracts
13.5%



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